

## Agnes Furst, M.D.



Dr. Agnes Furst is a self-motivated professional with 20+ years of experience as an organizational development/instructional design consultant and facilitator. Dr. Furst has a track record of producing extraordinary results internationally for multinational corporations. She has a background in medicine, healthcare and pharmaceutical industry. In addition, Dr. Furst is talented in analyzing problems, developing and simplifying procedures, and finding innovative solutions. She has the ability to motivate and work effectively with people from other cultures and all walks of life. She is skilled in working in a rapidly changing environment with limited resources.

### Key Qualifications

- Results Oriented
- Self-motivated
- Customer Service Oriented
- Strategic Thinker
- Attention to Details
- Sense of Urgency
- Positive Thinking
- Works Independently
- Organizational Awareness
- Practical Problem Solving
- Skilled at Multitasking
- Ownership in Decision-making
- Motivation Expert
- Sales Communication Expert
- Instructional Design Expert
- Leadership Development Expert
- Change Management Expert
- Leadership & Management Skills
- 20+ years Classroom Facilitation Experience (industry)
- Adult Learning Styles Specialist
- Accelerated Learning Expert / Hands-on Facilitation Specialist
- Master Level Facilitation Skills
- Pharmaceutical Product and Sales Training Specialist
- 20+ years coaching experience
- Curriculum Design Expert (industry)
- Strategic Planning & Goal Setting Expert
- Excellent Presentation and Communication Skills, Written and Oral -in English and in Hungarian
- Video Editing Knowledge & Skills (Sony Vegas, Adobe Photoshop, Camtasia)
- Microsoft Office proficiency (Word, Excel, PowerPoint, Publisher)
- Social Media Marketing Skills (web video, Facebook, LinkedIn)
- Keyword Research Skills
- Multi-channel Marketing Expert
- Outstanding Software Learning Skills

### Selected Accomplishments

- Designed and facilitated numerous communication/ leadership / strategic planning workshops
- Trained physicians (psychiatrists, oncologists, hematologists and infectologists) to become trainers and run workshops Dr. Furst designed, on doctor-patient communication
- Designed and piloted presentation skills and face-to-face communication skills workshop series for physicians
- Developed unique training and consulting software/tools, to satisfy unique client needs
- Built a strong consulting company with one business partner without external financial or other help

### Education and Facilitator Accreditations

- M.D., Semmelweis University of Medicine, Budapest, Hungary
- Basic & Advanced Facilitation Skills Courses from SmithKline Beecham & University of Cambridge
- Accredited trainer for Professional Selling Skills and Strategies for Successful Presentations from Achieve Global
- Certified *Implications Wheel* facilitator ([www.ExploreImplications.biz](http://www.ExploreImplications.biz)) 2012 & 2013
- Accredited facilitator of Decision Base, Tango, Livon, Apples & Oranges business simulations from CELEMI
- Certified "Blood-Borne pathogens" trainer from the WA State Department of Labor and Industries
- Certified Social Media Associate, by eMarketing Association, 2011