Performance Management: Turn Up the Switch on Productivity

Course Overview:

You are a supervisory but what do you really manage? Do you know what you are responsible for? How much money is at stake? What other resources does your organization use to get to the desired results? (Hint: it’s not just the money.) What are your management efforts measured by? How do you know if you’re doing a good job? And, of course, the most commonly asked question is, “How can you get the most out of the current setup as it is?”

This course is designed to benefit any level of supervisor and those who are moving into a supervisory role. You will be armed with the right tools to give feedback, make better strategic decisions, while creating a culture of happier, more productive and engaged employees.

Focus:

In this activity packed workshop you will examine the way company resources are turned into results and identify some practical ideas to increase productivity. Among these ideas, you will look at motivation in more detail but instead of just discussing some famous people’s ideas, you will walk away with some practical and actionable tips on what YOU can do the next day, to motivate your team better, both as individuals and collectively as a team.

Performance Objectives:

After completing this course, you will be able to:

- Identify the process of turning resources into results by strategically evaluating your employees and team
- Understand what elements of the work process you are expected to manage and why
- Explain various ways you can positively influence productivity
- Apply motivation as a tool for increasing effectiveness and efficiency
• Have actionable ideas to gather fact-based information for a “motivation plan”
• Understand how to use feedback as a developmental and motivational tool
• Increase overall productivity by utilizing motivation and feedback in a flexible and conscious way