

Basic Disc Self-Assessment

In the space below, rank those behaviors which are MOST like you to LEAST like you. Working left-to-right, assign "4" points to the behavior most representative of you; "3" to the next most characteristic, then "2", and finally "1" to the behavior least like you.

Remember you must have a 1-2-3 or 4 per left to right in each row.

Add up your total for each of the four columns and place in the boxes marked "Totals" below.

Your total of all 4 columns must add up to 100 points.

(Example: 3 Dominant 4 Influencing 2 Steady 1 Cautious)

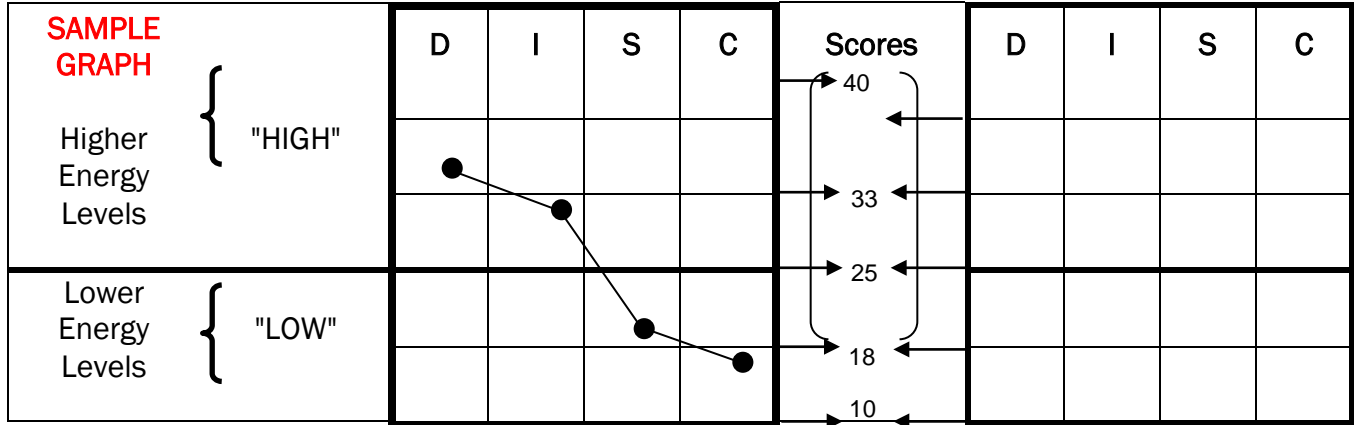
Score	"D"	Score	"I"	Score	"S"	Score	"C"
	Directing		Interacting		Steadiness		Cautious
	Competitive		Persuading		Accommodating		Assessing
	Experimenting		Talkative		Patient		Tactful
	Assertive		Optimistic		Deliberate		Precise
	Adventurous		Charming		Accepting		Tolerant
	Original		Popular		Gentle		Diplomatic
	Decisive		Flexible		Stabilizing		Logical
	Outspoken		Trusting		Grateful		Consistent
	Self-Certain		Jovial		Sincere		Curious
	Restless		Impulsive		Overly-Modest		Doubting
	Total "D"		Total "I"		Total "S"		Total "C"

This is an example of how you complete the scoring of the Basis DISC Assessment. Notice in the example below only ONE of each Value is used per the Four Choices Left to Right

Score	"D"	Score	"I"	Score	"S"	Score	"C"
3	Directing	4	Interacting	2	Steadiness	1	Cautious
4	Competitive	3	Persuading	2	Accommodating	1	Assessing
4	Experimenting	3	Talkative	1	Patient	2	Tactful
4	Assertive	3	Optimistic	2	Deliberate	1	Precise
3	Adventurous	4	Charming	1	Accepting	2	Tolerant
4	Original	3	Popular	1	Gentle	2	Diplomatic
4	Decisive	3	Flexible	1	Stabilizing	2	Logical
4	Outspoken	3	Trusting	1	Grateful	2	Consistent
3	Self-Certain	4	Jovial	2	Sincere	1	Curious
4	Restless	3	Impulsive	2	Overly-Modest	1	Doubting
37	Total "D"	33	Total "I"	15	Total "S"	15	Total "C"

Basic Disc Self-Assessment

Plot the results of your BEHAVIORAL TRAITS INVENTORY on the graphs below.



Above scores shows:
D = 35, I = 30, S = 20, C = 15

They were plotted using scores in the middle as a guide.

My Behavioral Style
 Scores:

D =
 I =
 S =
 C =