



Client Testimonial from Technical Tooling LLC

“Technical Tooling, based out of Tacoma WA, makes advanced composite tooling for the Aerospace and Defense Industry using its own proprietary materials. Technical Tooling was the beneficiary of an Invista Performance Solutions Job Skills Program Grant in July of 2021, which we utilized over the course of the next year to build a Quality Management System and ultimately resulted in our AS9100D Certification in August of 2022. We additionally utilized the grant for employee and management development. As such, we were able to make 2 new hires (starting from 4 employees) and currently have ads out for 3 more positions. Our business’s topline has grown by approximately 400% over this period. We expect another 100% top line growth in the next calendar year with another 2-4 hires planned.”

“Invista Performance Solutions in partnership with Impact Washington was extremely accommodating. We met a small handful of times, discussed goals and desired outcomes, and they handled most of the back-office work, so we were able to focus on employee development, our QMS, and equally important, operating and growing the business.”

“Having our AS1900D Certification has improved our operation internally, installing structure and accountability where it was lacking prior. We have seen throughput increase by multitudes, better communication and collaboration with our customers, and overall quality of our products improve. Best of all, it set the stage for deliberate continual improvement, meaning it will continue to have a positive return long into the future. Having this certification provides immediate legitimacy of our business to the marketplace, which is an essential selling tool for a small business introducing a new technology to the industry.”

“The management and employee development work helped in many ways, but far and away the best takeaway was improved internal communication, up, down and across our hierarchy. It was/is critical for use to develop the foundation of our culture at this early point in our business maturity cycle, so that as we grow, it is second nature to have an environment of innovation, collaboration, respect, and accountability. Learning key tools to help solidify this base was invaluable and will pay dividends over the many years in the future.”

“Invista Performance Solutions was an excellent partner that helped us accomplish these significant achievements that would have otherwise been delayed or out of reach for budgetary reasons. They served to bridge a gap of resources, and not all financial, which allowed us to develop as a more sophisticated business than we otherwise could have done on our own in this timeframe. Invista Performance Solutions helped us bring well credentialed experts to consult with us in the areas we were looking to develop. We will continue to partner with Invista Performance Solutions to ensure that our business is growing in the right ways, so we can be a better supplier to our customers, a better employer to our community and ensure success for decades to come.”

Jake Matthaei
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